

## **Continuum of Predatory Lending**

- Subprime Lending
- Obscured Information & Pressure
- Hidden Information
- Fraud



## "ABC"s of Subprime Lending

- Subprime Lenders <u>ARE NOT</u> Predatory Lenders
- Legitimate subprime lenders
   High Credit Risk Borrowers
- Predatory lenders --> Greed -->
   Vulnerable Targets



#### **Predatory Lending**

- Steering
- Hidden Balloon Payments
- Credit Insurance
- Prepayment Penalties
- Flipping
- Fraud



## **Anti-Predatory Lending**

- Federal, State & Local Legislation
- Public Education Campaign
- Reform of the RESPA



# Real Estate Settlement Procedures Act (RESPA)

- Greater disclosure of Mortgage Broker Fees
- Improves the Good Faith Estimate
- Removes Regulatory Barriers to Lower Costs



